Land Leasing Strategies Program to be Held in Belleville and Clay Center, Kansas

Most agriculture producers (tenants) lease ground from multiple landowners (landlords). K-State Research and Extension recognizes that roughly 50% of farms and rangeland in Kansas is operated on a leased basis. In Kansas, the average number of landlords that tenants have is approximately seven. You can imagine the struggles that tenants and landlords can experience in trying to communicate effectively with each other. One of the best ways to create a better understanding between tenant and landlord in most cases is to have a written lease. Having a written lease can lead to many topics for discussion that otherwise might not be considered. Creating a good relationship between tenant and landlord, being able to negotiate an equitable lease arrangement, and reviewing issues are all critical to the long-term sustainability of Kansas agriculture.

The power of negotiation and communication is key when building a lease agreement. Are you struggling to communicate as a tenant with your landlord? Or are you a landlord struggling to communicate with your tenant? Did you just inherit some land and want to make changes to fit your needs better? Is your landlord an absentee landowner and you need new skills to be able to communicate with them better? Or are you just looking to expand your knowledge of land leasing? Then join livestock production agent Kaitlyn Hildebrand as well as agriculture and natural resources agent Luke Byers as they discuss lease agreement basics, landlord/tenant relations, and negotiation/communication skills. This program will cover the importance of having a written lease and the items that should be included in it to ensure an equitable agreement for all parties. Participants will also learn negotiation strategies as well as best practices to improve the relationship between landlords and tenants.

The land leasing strategies program will be held on Tuesday, November 28th starting at 6:00 pm at the 4-H building on the NCK free fair fairgrounds in Belleville. Please RSVP by Monday, November 20th by calling the Belleville office at 785-527-5084 to be included in the meal count. Can’t make this date then join us on December 5th starting at 6:00 pm at the Clay Center 4-H Conference meeting room on the Clay County Fairgrounds. RSVP is required by Monday, November 27th and can be made by calling 785-632-5335.

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Kansas State University Agricultural Experiment Station and Cooperative Extension Service

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